

Message Text

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ACTION COME-00

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FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 706

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E.O. 11652: N/A

TAGS: PFOR, ETRD, PL

SUBJECT: FOURTH SESSION, US-POLISH TRADE COMMISSION

REF: (A) STATE 175786; (B) WARSAW 4845; (C) WARSAW 4877

1. EMBOFF DISCUSSED AGENDA ITEMS IN LIGHT OF REF A,
WHICH CROSSED REF B, WITH STREBSKI AND DZIEKONSKI OF
MFTME ON AUGUST 20. COMMENTS ON AGENDA ITEMS FOLLOW:

A. POLISH SIDE ACCEPTS ITEM AS DESCRIBED AND DOES NOT
PROPOSE SEPARATE STATEMENT. POLISH SIDE IS LIKELY TO
SUGGEST TRADE TURNOVER TARGETS OF \$1 BILLION FOR 1976
AND \$2 BILLION FOR 1980.

B-1. POLISH SIDE WILL BE PREPARED TO DISCUSS GENERAL
TRENDS IN INDUSTRIAL DEVELOPMENT FORESEEN IN 1976-1980
PLAN, INCLUDING SOME FAIRLY SPECIFIC PROJECTS.

B-2. POLISH SIDE WILL PROPOSE JOINT STATEMENT, NOT
AGREEMENT. DRAFT SHOULD BE AVAILABLE TO EMBASSY FOR
TRANSMISSION TO DEPT BEFORE ARRIVAL OF ADVANCE TEAM.
POLISH SIDE HOPES THAT STATEMENT WILL RECEIVE ACCEPTANCE
DURING ADVANCE TALKS AND CAN BE ADOPTED WITHOUT
DEBATE IN PLENARY.

C-1. POLISH SIDE PREPARED TO DISCUSS BUSINESS
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FACILITIES ISSUES CITED REFTELS AND WILL RAISE QUESTION

OF DIPLOMATIC STATUS FOR ATTACHES AT NEW YORK OFFICE AND APPLICATION OF FARA TO SAN FRANCISCO OFFICE, AS WELL AS OTHER SUBJECTS MENTIONED REF C.

C-2. COOPERATION IN RESEARCH ON COMMERCIAL QUESTIONS IS WELCOMED BY GOP IN PRINCIPLE. STREBSKI EXPRESSED HOPE THAT USG IS PREPARED TO ASSIST GOP IN RESEARCHING US MARKET.

C-3. EMBASSY FEELS STRONGLY THAT THE USG SHOULD NOT SEEK GOP SUPPORT FOR ALL US TRADE PROMOTION EVENTS LISTED IN STATE 146522 OR WARSAW 4855. FOR MAJOR EVENTS ORIGINATING IN COMMERCE, SUCH AS TRADE MISSIONS, TECHNICAL SALES SEMINARS, TRADE FAIRS, CATALOG SHOWS, AND THE LIKE, GOP COOPERATION AND INVOLVEMENT IS TO BE SOUGHT AND WELCOMED. AT THE SAME TIME, WE SHOULD PRESERVE THE FREEDOM OF THE TRADE DEVELOPMENT CENTER TO MOUNT SMALLER PRESENTATIONS, GENERALLY HELD AT THE BEHEST OF A US COMPANY OR SUBSIDIARY, WITHOUT FIRST OBTAINING APPROVAL FROM ANY GOP AGENCY. INVOLVING THE POLISH GOVERNMENT, AS OPPOSED TO STATE TRADING COMPANIES, INDUSTRIAL ORGANIZATIONS, AND RESEARCH INSTITUTES, IN TDC PRESENTATIONS CAN ONLY LEAD TO CONFLICT BETWEEN THE TDC AND THE POLISH ADVERTISING AGENCY AGPOL, WHICH UNDER POLISH LAW HAS THE EXCLUSIVE RIGHT TO MOUNT SUCH EXHIBITIONS. THE TDC HAS BEEN ABLE UP TO NOW TO HOLD SMALL EXHIBITS, SEMINARS, AND PRESENTATIONS WITHOUT GOP APPROVAL OR INTERFERENCE, AND WE ARE LOATH TO SUGGEST A CHANGE IN PRESENT PROCEDURES.

C-4. IT IS NOT ENTIRELY CLEAR TO US WHAT TYPES OF INFORMATION ARE SOUGHT. PLEASE PROVIDE SPECIFIC EXAMPLES.

C-5. POLISH SIDE WELCOMES THIS ITEM.

2. EMBOFF CONVEYED VIEWS ON PR-17, AND POLISH SIDE INDICATED UNDERSTANDING THAT US POSITION ON THIS MATTER WAS FIXED.

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3. EMBOFF TOOK THE OCCASION TO DISSUADE STREBSKI OF HIS BELIEF THAT POLISH REQUEST FOR DEBT DEFERRAL WOULD BE QUICKLY RESOLVED ALONG LINES OF FEBRUARY 1973 AGREEMENT. EMBOFF SAID ISSUES CONNECTED WITH PL-480 DEBT WERE MANY AND COMPLEX AND EXPRESSED HOPE THAT POLISH DELEGATION WOULD BE STRONG ON FINANCIAL SIDE. STREBSKI SAID MINISTRY OF FINANCE PLANNED TO SEND VICE MINISTER MARIAN KRZAK, WHO NEGOTIATED 1973 DEFERRAL;

JANUSZ CHYLINSKI, DEPUTY DIRECTOR OF DEPT OF FOREIGN
TRADE AND TRANSPORTATION (A NEW DEPT) AND CHIEF POLISH
NEGOTIATOR OF US-POLISH TAX CONVENTION; AND JAN
BONIUK, CHIEF OF INTERNATIONAL PROPOERTY AND TAXATION
AFFAIRS SECTION (NEW SECTION) IN FOREIGN DEPARTMENT.
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